

## **SIRIO WINS THE TENDER FOR THE MANAGEMENT OF THE FOOD AREAS AT THE MILAN PORTA GARIBALDI AND THE TURIN PORTA SUSA STATIONS**

**THE CONTRACT, WHICH WILL BE SIGNED WITH ALTAGARES SRL, A COMPANY OF THE FRENCH ALTAREA COGEDIM GROUP, PROVIDES FOR THE OPENING OF 11 POINTS OF SALE AT THE MILAN PORTA GARIBALDI STATION AND 3 POINTS OF SALE AT THE TURIN PORTA SUSA STATION**

### **SIRIO STRENGTHENS ITS POSITION IN THE RAILWAY CHANNEL**

Ravenna, 24 June 2020 – **Sirio S.p.A (AIM:SIO)**, a leading Italian company in the management of commercial catering in the hospital sector, announces that it has won the tender for the management of the food areas at the stations of Milan Porta Garibaldi and Turin Porta Susa owned by RFI (Italian Railway Network).

The closing of the operation that will lead to the management of the two food areas - **with a total of 14 points of sale**, of which 11 in Milan Porta Garibaldi and 3 in Turin Porta Susa - is expected by September 2020, together with the handing over of the premises. The contract will have a duration of 10 years and an estimated total revenue value for the two stations of approximately € 140 million.

The two stations are located in two cities with great potential and characterized by continuous evolution: Milan and Turin. Two modern metropolises with a strong identity, with roots that sink into the past. Tourist destinations of excellence that are today ideal places to visit, work and live. **Milan Porta Garibaldi** has an **annual passenger flow of around 30 million**, and **Turin Porta Susa** has an **annual passenger flow of around 10 million**.

The **Milan Porta Garibaldi** station is the preferred access point for the dynamic district of Porta Nuova. **Turin Porta Susa** station is an architectural jewel, the pride of a profound urban transformation.

Sirio's project is part of the important wide-ranging plan for the restructuring and modernization of Porta Garibaldi Station with its junction with the technological Piazza Gae Aulenti, and envisages the creation of a food court with the participation of several types catering. A new gastronomic hub that offers a variety of catering, with an Italian and international mix that promotes the added value of the Italian regional product.

**Sirio** will be present with **11 points of sale** and a varied gastronomic offer that is divided into 8 different brands within the food court, all with their own connotations of both product and environmental format: **Alice Pizza, Paul, Tigellona, Rovagna-ti, Acai sisters, Pizzeria Italiana Espresso, Burger King**. In addition, there are also 4 further brands that complete the internal spaces of the station on the other levels, with offers complementary to those of the food-court: **Ammu, Casa Infante, Spacco and Paul le Cafe**, a coffee shop declination by the international brand Paul .

**Sirio** sarà presente con **11 punti di vendita** e una variegata offerta gastronomica che si articola in 8 differenti *brand* all'interno della *food-court*, tutti con proprie connotazioni di format sia di prodotto che di ambiente: **Alice Pizza, Paul, Tigellona, Rovagnati, Acaisisters, Pizzeria Italiana Espresso, Burger King**. A questi si aggiungono ulteriori 4 marchi che completano gli spazi interni alla stazione sugli altri livelli, con offerte complementari a quelle della *food-court*: **Ammu, Casa Infante, Spacco e Paul le Cafe**, declinazione di caffetteria del marchio internazionale Paul.

The project in the retail spaces of the **Turin Porta Susa** station provides for an Italian restaurant offering, where **Sirio** will be present with **3 points of sale**, respectively 48 m2 surface with the **Tigellona** brand; with 481 m2 surface with the tried and tested **Burger King**, with 65 m2 surface with its own brand **Sirio Cafè**, as well as approximately 90 m2 of warehouse space shared by the three rooms.

Stefania Atzori, CEO of Sirio S.p.A., commented: *"We have been working on this project for more than 8 months with great passion and willingness. Even during the complex period that we are still experiencing, we never stopped dreaming: we have created a project that can help make the railway stations of Porta Garibaldi and Turin Porta Susa a welcoming place, a meeting point for passengers, but also for students and families who want to return to taste the delicacies of our cuisine and international cuisine outside the home. I strongly believed in this project: it represents one of the cornerstones of Sirio's future development, included in the three-year business plan. Together with our solid base represented by the hospital channel, this further diversification in the railway channel, thanks also to a multiplicity of top brands, will consolidate the growth in revenues and margins"*.

Simone Maltempi, CEO of Altagares: *"Our ambition is to be able to give a new dimension and a new appeal to the stations that we have under concession.*

*With this in mind, we chose Sirio's proposal because, by dynamism, elements of innovation and quality of the concept, it was the one that best represented our vision. We are convinced that the expected mix of signs will help to enhance the two stations and integrate them into their respective urban contexts."*

#### **Sirio S.p.A.**

Sirio was founded in 1993 in Ravenna as a professional operator in the commercial hospital catering sector, subsequently becoming its undisputed leader in Italy. Over the years, Sirio has expanded its areas of expertise, entering in 2006 commercial motorway catering, in 2012 in the fast food fast catering segment as franchisee of Burger King in Italy, in 2014 in the airport and finally, in 2018 in the City Center Business. As of December 31, 2019, Sirio is present in Italy with 90 points of sales, with a turnover of over € 72 million and over 800 employees.

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